

*Lost Profits Report*

***POWERWEB TECHNOLOGIES, INC.***

*March 31, 2004*

**PAPPAS AND COMPANY**  

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**CERTIFIED PUBLIC ACCOUNTANTS, LLC**

206 WEST STATE STREET  
LOWER LEVEL  
MEDIA, PA 19063

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Powerweb Technologies, Inc.  
Media, Pennsylvania

We have been engaged to prepare a report of lost profits in connection with litigation between Powerweb Technologies, Inc. and Constellation NewEnergy Inc.

Our firm currently serves as Powerweb's independent Certified Public Accountants. We provide write up, tax and accounting services through the year. We were asked to take on this engagement at the request of Powerweb's Management. (See attached engagement letter (Tab A) and resume (Tab B) for the details.)

As for giving testimony or being published, I have testified once prior to this matter and I have no published materials.

### **Overview**

Our responsibility was to determine the dollar amount of lost profits from four areas:

- I. Sales and installation of Omni-Link systems, including related equipment, to NewEnergy customers for both load and energy management.
- II. Powerweb's contract with Baltimore Gas and Electric.
- III. Installation of Omni-Link systems, including related equipment, for Verizon, Inc. (Verizon Inc. includes the former Bell Atlantic Companies and all current operating companies of Verizon Inc.)
- IV. Contracts Powerweb would have obtained but for NewEnergy's conduct.

Our results are stated as gross profit margins (revenues less cost of goods sold) because the above situations would not have changed Powerweb's general and administrative costs. All monies discussed in this report are on a pre-tax basis.

### **I - NewEnergy**

We were engaged to determine Powerweb's lost profits in connection with the failure of NewEnergy to honor agreements it had with Powerweb, including a Non-Disclosure Agreement. The lost profits related to NewEnergy are derived from two sources, load management and energy management. Load management is the amount of gross profit margins Powerweb would have received if it were servicing NewEnergy's load management customers. Energy management is the amount of gross profit margin Powerweb would have received if it had the opportunity to sell its energy management services to all NewEnergy customers.

1. Assumptions and background information

- a. The period for which Powerweb would have been entitled to these profits was the period for which the non-disclosure obligations were in effect, October 1999 through October 2009. (See Non-Disclosure Agreement)
- b. That Powerweb's pricing for the contract for NewEnergy customers would have been the same as the pricing for Powerweb's contract with BGE for similar services.
- c. The numbers of meters by ISO for load management customers (the penetration rates) were calculated and supplied to us by the Brattle Group.
- d. That Powerweb's costs used are the same costs that Powerweb incurs with its current contracts.
- e. We assumed a penetration rate for energy management customers of 50% of the top power consumers (approximately 1000 customers in each ISO) that would purchase this product. This is based on several factors that were taken into consideration (EIM Study, current penetration rates of current contracts) that allowed us to make that assumption.
- f. That the increase or decrease of meters would only occur in the month of June when the curtailment programs would usually start.
- g. That in our models, charges for new meters would only occur if there was an incremental increase in new meters from year to year.

2. Methodology – See attached NewEnergy spreadsheets (Tab C)

- a. Incomes were derived from a setup fee, license fee, per new meter fee and a hosting fee. The setup fee was a one-time charge of \$240,000. The license fee was an annual charge of \$175,000 per year per ISO. The new meter charge was \$2,000 per meter. The monthly hosting fee per meter was \$150. These amounts were used to determine a monthly income, which were totaled for annual incomes.
- b. Costs were derived from programming expense, new servers, communication costs, program maintenance and cost of new meters. Programming and server expenses were one time amounts, each were \$20,000. Powerweb's current cost of communication is \$39 per month per meter. Program maintenance on average takes two hours per month at a cost of \$100 per hour. Powerweb's cost per new meter is \$750. These numbers are used to determine monthly costs, which are totaled for annual expenses.
- c. Costs are subtracted from incomes, resulting in gross profit margins. We do not take into account any other costs such as general and administrative due to the fact that Powerweb had all these overhead expenses in place and that the increase in business would not have changed those numbers.

3. Conclusions

- a. Total load management lost profits are \$17,371,236.00
- b. Total energy management lost profits are \$20,110,500.00

## **II - Baltimore Gas and Electric**

Powerweb had a three-year contract with Baltimore Gas and Electric to provide the utility with Powerweb's Omni-Link product that gave load and energy management capabilities to BGE customers. At the end of the first year (March 31, 2003) BGE cancelled the contract, Powerweb alleges, as a result of NewEnergy's interference. We determined Powerweb's lost profits as a result of that early termination.

1. Assumptions and background information
  - a. The period for which Powerweb would have been entitled to these profits was the two years left on the three-year contract.
  - b. That Powerweb's pricing for the model is based on the actual BGE contract. (See BGE contract)
  - c. The calculations for the numbers of meters are based on the assumption that at the end of six months, Powerweb had 19 customers either already under contract or in the process of signing on when Powerweb was terminated and that it could perform the same amount of sales every six months until the end of the contract.
  - d. That Powerweb's costs used are the same costs that Powerweb incurred at the time the contract was in force and with its current contracts.
  - e. We assumed a penetration rate of energy management customers of 50% of the top power consumers (approximately 1000 customers in each ISO) that would purchase this product. This is based on several factors that were taken into consideration (EIM Study, current penetration rates of current contracts) that allowed us to make that assumption.
2. Methodology – See attached BGE Lost Contract spreadsheets (Tab D)
  - a. Incomes were derived from a setup fee, license fee, per new meter fee and a hosting fee. The setup fee was a one-time charge of \$240,000 that had already been paid. The license fee was an annual charge of \$175,000 per year. The new meter charge was \$2,000 per meter. The monthly hosting fee per meter was \$150. These amounts were used to determine a monthly income, which were totaled for annual incomes.
  - b. Costs were derived from programming expense, new servers, communication costs, program maintenance and cost of new meters. Programming and server expenses were one time amounts, each were \$20,000. Powerweb's current cost of communication is \$39 per month per meter. Program maintenance on average takes two hours per month at a cost of \$100 per hour. Powerweb's cost per new meter is \$750. These numbers are used to determine monthly costs, which are totaled for annual expenses.
  - c. Costs are subtracted from incomes, resulting in gross profit margins. We do not take into account any other costs such as general and administrative due to the fact that Powerweb had all these overhead expenses in place and that the continuation of the BGE contract would not have changed those numbers.

### 3. Conclusions

- a. Load management lost profits are \$1,027,776.00
- b. Energy management lost profits are \$315,000.00

## III - Verizon

Powerweb alleges that it would have been entitled to revenue from Verizon's load management activity but for NewEnergy's failure to properly protect its energy technology information. We determined the amount of lost profits associated with Verizon's load management activity.

### 1. Assumptions and background information

- a. That the revenue per meter is based on the proposal that NewEnergy prepared for Bell Atlantic (Verizon's name prior to it changing)(See Bell Atlantic Proposal).
- b. That Powerweb's costs used are the same costs that Powerweb incurred at that point in time and still incurs with its current contracts.
- c. The numbers of meters and locations (the penetration rates) were calculated and supplied to us by the Brattle Group.
- c. The period for which Powerweb would have been entitled to these profits was the period for which the non-disclosure obligations were in effect, October 1999 through October 2009. (See Non-Disclosure Agreement)
- d. That only the incremental increases in meters were considered new meters.

### 2. Methodology – See attached Verizon spreadsheets (Tab E)

- a. The number of meters were multiplied by \$20,000 per meter to determine the income.
- b. Costs were derived from programming expense, new servers, communication costs, program maintenance and cost of new meters. Programming and server expenses were one time amounts, each were \$20,000. Powerweb's current cost of communication is \$39 per month per meter. Program maintenance on average takes two hours per month at a cost of \$100 per hour. Powerweb's cost per new meter is \$750. These numbers are used to determine monthly costs, which are totaled for annual expenses.
- c. Costs are subtracted from incomes, resulting in gross profit margins. We do not take into account any other costs such as general and administrative due to the fact that Powerweb had all these overhead expenses in place and that the increase in business would not have change those numbers.

### 3. Conclusions

- a. Lost profits associated with Verizon are \$2,006,700.00

#### IV - Lost Contracts

Powerweb alleges that NewEnergy's failure to maintain the confidentiality of Powerweb's energy technology information created competition before it would have arisen naturally. As a result of the premature competition, Powerweb lost 13 contracts. We calculated the lost profits of those contracts.

1. Assumptions and background information
  - a. That one basic model would be representative of each of the 13 Utilities to which Powerweb submitted a bid.
  - b. That there would have been a lack of competition and Powerweb would have been successful in all 13-bid processes.
  - c. That the contract period was only three years, similar to all the current Powerweb contracts.
  - d. That the penetration rates for these three years for load management meters is an average of the penetration numbers that the Brattle Group gave us.
  - e. That the penetration rate for energy management customers is the same used in the BGE and NewEnergy models.
2. Methodology – See attached Basic Lost Contract spreadsheets (Tab F)
  - b. Incomes were derived from a setup fee, license fee, per new meter fee and a hosting fee. The setup fee was a one-time charge of \$240,000. The license fee was an annual charge of \$175,000 per year per ISO. The new meter charge was \$2,000 per meter. The monthly hosting fee per meter was \$150. These amounts were used to determine a monthly income, which were totaled for annual incomes.
  - c. Costs were derived from programming expense, new servers, communication costs, program maintenance and cost of new meters. Programming and server expenses were one time amounts, each were \$20,000. Powerweb's current cost of communication is \$39 per month per meter. Program maintenance on average takes two hours per month at a cost of \$100 per hour. Powerweb's cost per new meter is \$750. These numbers are used to determine monthly costs, which are totaled for annual expenses.
  - d. Costs are subtracted from incomes, resulting in gross profit margins. We do not take into account any other costs such as general and administrative due to the fact that Powerweb had all these overhead expenses in place and that the increase in business would not have changed those numbers.
3. Conclusions
  - a. Lost profits for the 13 contracts on load management is \$26,839,397.00.
  - b. Lost profits for the 13 contracts on energy management is \$9,090,900.00.

This report is based upon the information available at this time. In the event additional information is discovered, we reserve the right to supplement this report.

In our opinion, the total lost profits are \$76,761,509.00 (Tab G), and present fairly, in all material respects, and with reasonable certainty the financial loss to Powerweb Technologies, Inc. as a result of the actions undertaken by Constellation NewEnergy, Inc. These lost profits have not been adjusted for any tax consequences or the effect of the time value of money.

A handwritten signature in black ink, appearing to read 'Gus Pappas', with a stylized flourish extending to the right.

Constantinos Gus Pappas, CPA  
Pappas and Company  
Certified Public Accountants, LLC

March 31, 2004

EXHIBIT "A"

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**PAPPAS AND COMPANY**  
**CERTIFIED PUBLIC ACCOUNTANTS, LLC**

206 WEST STATE STREET  
LOWER LEVEL  
MEDIA, PA 19063

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March 11, 2004

Mr. Louthar E.S. Budike, President  
Powerweb Technologies, Inc.  
415 East Baltimore Pike  
Media, Pennsylvania 19063

Re: Powerweb Technologies, Inc. vs. Constellation NewEnergy, Inc.

Dear Mr. Budike:

The professional consulting services we are currently expected to provide include the following:

Preparing an analysis of possible loss of profits that Powerweb Technologies, Inc. may have suffered in connection with actions allegedly committed by Constellation NewEnergy.

During the course of our engagement, it may be necessary for us to prepare written reports that support our conclusions. These reports are to be used only in connection with the referenced litigation and may not be published or used in any other manner without the written consent of this firm.

We will submit bills to Powerweb Technologies Inc. monthly, payable within 30 days, which will be based on our standard rates for this type of consulting of \$225.00 per hour, plus out of pocket expenses. We reserve the right to defer rendering further services until payment is received on past due invoices.

This agreement will become effective as soon as you sign and date the original copy of this letter and return the signed copy to us. If the need for additional services arises, our agreement with you will need to be revised.

Sincerely,

Constantinos Gus Pappas, CPA

Accepted By \_\_\_\_\_

Dated \_\_\_\_\_

EXHIBIT "B"

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## Constantinos Pappas, CPA

528 Cedar Lane  
Swarthmore, Pennsylvania  
gus@pappascpas.com

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### Pappas and Company Certified Public Accountants, LLC

Media, Pennsylvania

1999 - present

Principal - Founding principal of a certified public accounting firm specializing in servicing small to mid size businesses. The firm provides Tax, Accounting and Management Advisor Services for its clients. The firm also has an Information Technology arm that keeps up on the newest and emerging business technologies that may assist our clients.

### William E. Howe and Company, Certified Public Accountants

Philadelphia, Pennsylvania

1990 – 1999

Manager - Responsible for tax planning, tax preparation, accounting and financial considerations of small to large-sized business clients in the northeast corridor. Also responsible for the development and integration of new technologies for both the firm and its clients.

### Kirifides and Company, Public Accountants

Brookhaven, Pennsylvania

1984-1990

Staff Accountant - Responsible for a range of tax and accounting duties for business and personal clients.

### Affiliations

American Institute of Certified Public Accountants

Pennsylvania Institute of Certified Public Accountants

Delaware County Chamber of Commerce

Swarthmore Recreation Association

### Education

1989 - Bachelor of Science in Business Administration

Widener University

Chester, Pennsylvania

### Certifications

2000 - Certified Public Accountant, Pennsylvania License #CA-042006L

~~Exhibit "e"~~

**POWERWEB TECHNOLOGIES.**  
NewEnergy Load Management

Contract		January	February	March	April	May	June	July	August	September	October	November	December	Total
Revenue - 2000		240,000.00	240,000.00	240,000.00	240,000.00	240,000.00	240,000.00	240,000.00	240,000.00	240,000.00	240,000.00	240,000.00	240,000.00	2,880,000.00
Annual License Fee per ISO		1,050,000.00	1,050,000.00	1,050,000.00	1,050,000.00	1,050,000.00	1,050,000.00	1,050,000.00	1,050,000.00	1,050,000.00	1,050,000.00	1,050,000.00	1,050,000.00	12,600,000.00
Total License and Set Up Fees		1,290,000.00	1,290,000.00	1,290,000.00	1,290,000.00	1,290,000.00	1,290,000.00	1,290,000.00	1,290,000.00	1,290,000.00	1,290,000.00	1,290,000.00	1,290,000.00	15,480,000.00
Customer Monthly Fees (per meter/per region)														
Meter Access Fee (monthly)														
By Y/E		1	1	1	1	1	1	1	1	1	1	1	1	1
PJM Meters														
Customers		0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters		0	0	0	0	0	0	0	0	0	0	0	0	0
Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NYISO Meters														
Customers		0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters		0	0	0	0	0	0	0	0	0	0	0	0	0
Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NEISO Meters														
Customers		0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters		0	0	0	0	0	0	0	0	0	0	0	0	0
Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Chicago Meters														
Customers		0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters		0	0	0	0	0	0	0	0	0	0	0	0	0
Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Texas Meters														
Customers		0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters		0	0	0	0	0	0	0	0	0	0	0	0	0
Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
California Meters														
Customers		37	0	0	0	0	37	37	37	37	37	37	37	37
Communicating Meters		332	0	0	0	0	332	332	332	332	332	332	332	332
Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	49,800.00	49,800.00	49,800.00	49,800.00	49,800.00	49,800.00	49,800.00	597,600.00
Total Meters		333	0	0	0	0	333	333	333	333	333	333	333	333
Meters installed in all ISOs														
Equipment Charge (one time)		\$2,000.00	0.00	0.00	0.00	0.00	666,000.00	0.00	0.00	0.00	0.00	0.00	0.00	\$668,000.00
Total revenue for the year		\$1,290,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$715,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$49,950.00	\$2,305,650.00
EXPENSES														
Programming software for new portal (one time)		\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$20,000.00
Purchase of servers to host client (3-4 servers)		\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$20,000.00
Total		40,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$40,000.00
Meter communication costs (monthly per meter)		\$38.00	0.00	0.00	0.00	0.00	12,987.00	12,987.00	12,987.00	12,987.00	12,987.00	12,987.00	12,987.00	\$90,906.00
Software maintenance (monthly 2 hours per)		\$200.00	0.00	0.00	0.00	0.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$1,400.00
Equipment cost per meter		\$750.00	0.00	0.00	0.00	0.00	13,187.00	13,187.00	13,187.00	13,187.00	13,187.00	13,187.00	13,187.00	\$92,306.00
Total expenses		\$40,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$262,937.00	\$13,187.00	\$13,187.00	\$13,187.00	\$13,187.00	\$13,187.00	\$13,187.00	\$382,806.00
Gross Profit Margin for the year (by month)		\$1,250,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$453,013.00	\$36,763.00	\$36,763.00	\$36,763.00	\$36,763.00	\$36,763.00	\$36,763.00	\$1,922,844.00



Contract Amounts	Total											
	January	February	March	April	May	June	July	August	September	October	November	December
Revenue - 2002	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Distributor Set Up Fee (one time)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Annual License Fee per ISO	1,050,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total License and Set Up Fees	1,050,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Customer Monthly Fees (per meter/per region)												
Meter Access Fee (monthly)	\$150.00											
PJM Meters												
By Y/E	11	6	6	6	6	6	11	11	11	11	11	11
Customers	11	6	6	6	6	6	11	11	11	11	11	11
Communicating Meters		900.00	900.00	900.00	900.00	900.00	1,650.00	1,650.00	1,650.00	1,650.00	1,650.00	1,650.00
Meter Access Fee (monthly)												
NYISO Meters												
Customers	24	11	11	11	11	11	24	24	24	24	24	24
Communicating Meters	59	31	31	31	31	31	59	59	59	59	59	59
Meter Access Fee (monthly)		4,650.00	4,650.00	4,650.00	4,650.00	4,650.00	8,850.00	8,850.00	8,850.00	8,850.00	8,850.00	8,850.00
NEISO Meters												
Customers	10	0	0	0	0	0	10	10	10	10	10	10
Communicating Meters	21	0	0	0	0	0	21	21	21	21	21	21
Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00
Chicago Meters												
Customers	32	40	40	40	40	40	32	32	32	32	32	32
Communicating Meters	86	170	170	170	170	170	86	86	86	86	86	86
Meter Access Fee (monthly)		25,500.00	25,500.00	25,500.00	25,500.00	25,500.00	12,900.00	12,900.00	12,900.00	12,900.00	12,900.00	12,900.00
Texas Meters												
Customers	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters	0	0	0	0	0	0	0	0	0	0	0	0
Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
California Meters												
Customers	11	4	4	4	4	4	11	11	11	11	11	11
Communicating Meters	103	33	33	33	33	33	103	103	103	103	103	103
Meter Access Fee (monthly)		4,950.00	4,950.00	4,950.00	4,950.00	4,950.00	15,450.00	15,450.00	15,450.00	15,450.00	15,450.00	15,450.00
Total Meters	280	240	240	240	240	240	280	280	280	280	280	280
Meters installed in all ISOs												
Equipment Charge (one time)	\$2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total revenue for the year	\$1,086,000.00	\$36,000.00	\$36,000.00	\$36,000.00	\$36,000.00	\$36,000.00	\$42,000.00	\$42,000.00	\$42,000.00	\$42,000.00	\$42,000.00	\$42,000.00
Expenses												
Programming software for new portal (one time)	\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchase of servers to host client (3-4 servers)	\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Meter communication costs (monthly per meter)	\$39.00	9,360.00	9,360.00	9,360.00	9,360.00	9,360.00	10,920.00	10,920.00	10,920.00	10,920.00	10,920.00	10,920.00
Software maintenance (monthly 2 hours per)	\$200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00
Equipment cost per meter	\$750.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total expenses	\$9,560.00	\$9,560.00	\$9,560.00	\$9,560.00	\$9,560.00	\$9,560.00	\$11,120.00	\$11,120.00	\$11,120.00	\$11,120.00	\$11,120.00	\$11,120.00
Gross Profit Margin for the year (by month)	\$1,076,440.00	\$26,440.00	\$26,440.00	\$26,440.00	\$26,440.00	\$26,440.00	\$30,880.00	\$30,880.00	\$30,880.00	\$30,880.00	\$30,880.00	\$30,880.00
Total Income Years 1 to 3	\$3,475,960.00	\$85,950.00	\$85,950.00	\$85,950.00	\$85,950.00	\$85,950.00	\$127,950.00	\$127,950.00	\$127,950.00	\$127,950.00	\$127,950.00	\$127,950.00
Total Expenses Years 1 to 3	\$62,747.00	\$22,747.00	\$22,747.00	\$22,747.00	\$22,747.00	\$22,747.00	\$33,867.00	\$33,867.00	\$33,867.00	\$33,867.00	\$33,867.00	\$33,867.00
Gross Margin Years 1 to 3	\$3,413,213.00	\$63,203.00	\$63,203.00	\$63,203.00	\$63,203.00	\$63,203.00	\$94,083.00	\$94,083.00	\$94,083.00	\$94,083.00	\$94,083.00	\$94,083.00

Contract		January	February	March	April	May	June	July	August	September	October	November	December	Total
Omni-Link Platform Revenue - 2003														
Distributor Set Up Fee (one time)		\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Annual License Fee per ISO		\$175,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$1,050,000.00
Total License and Set-Up Fees		1,050,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$1,050,000.00
Customer Monthly Fees (per meter/per region)														
Meter Access Fee (monthly)		\$150.00												
By Y/E		5	5											
PJM Meters														
Customers		11	11	11	11	11	5	5	5	5	5	5	5	5
Communicating Meters		11	11	11	11	11	5	5	5	5	5	5	5	5
Meter Access Fee (monthly)		1,650.00	1,650.00	1,650.00	1,650.00	1,650.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	\$13,500.00
NYISO Meters														
Customers	18	24	24	24	24	24	18	18	18	18	18	18	18	18
Communicating Meters	37	59	59	59	59	59	37	37	37	37	37	37	37	37
Meter Access Fee (monthly)		8,850.00	8,850.00	8,850.00	8,850.00	8,850.00	5,550.00	5,550.00	5,550.00	5,550.00	5,550.00	5,550.00	5,550.00	\$83,100.00
NEISO Meters														
Customers	21	10	10	10	10	10	21	21	21	21	21	21	21	21
Communicating Meters	44	21	21	21	21	21	44	44	44	44	44	44	44	44
Meter Access Fee (monthly)		3,150.00	3,150.00	3,150.00	3,150.00	3,150.00	6,600.00	6,600.00	6,600.00	6,600.00	6,600.00	6,600.00	6,600.00	\$61,950.00
Chicago Meters														
Customers	41	32	32	32	32	32	41	41	41	41	41	41	41	41
Communicating Meters	90	86	86	86	86	86	90	90	90	90	90	90	90	90
Meter Access Fee (monthly)		12,900.00	12,900.00	12,900.00	12,900.00	12,900.00	13,500.00	13,500.00	13,500.00	13,500.00	13,500.00	13,500.00	13,500.00	\$159,000.00
Texas Meters														
Customers	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
California Meters														
Customers	22	11	11	11	11	11	22	22	22	22	22	22	22	22
Communicating Meters	197	103	103	103	103	103	197	197	197	197	197	197	197	197
Meter Access Fee (monthly)		15,450.00	15,450.00	15,450.00	15,450.00	15,450.00	29,550.00	29,550.00	29,550.00	29,550.00	29,550.00	29,550.00	29,550.00	\$284,100.00
Total Meters	373	280	280	280	280	280	373	373	373	373	373	373	373	\$601,650.00
Meters installed in all ISOs	\$2,000.00	0	0	0	0	0	0	0	0	0	0	0	0	\$0.00
Equipment Charge (one time)		0.00	0.00	0.00	0.00	0.00	186,000.00	\$241,950.00	\$55,950.00	\$55,950.00	\$55,950.00	\$55,950.00	\$55,950.00	\$1,837,650.00
Total revenue for the year														
Expenses		\$1,082,000.00	\$42,000.00	\$42,000.00	\$42,000.00	\$42,000.00	\$241,950.00	\$55,950.00	\$55,950.00	\$55,950.00	\$55,950.00	\$55,950.00	\$55,950.00	\$1,837,650.00
Programming software for new portal (one time)	\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Purchase of servers to host client (3-4 servers)	\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Meter communication costs (monthly per meter)	\$39.00	10,920.00	10,920.00	10,920.00	10,920.00	10,920.00	14,547.00	14,547.00	14,547.00	14,547.00	14,547.00	14,547.00	14,547.00	\$156,429.00
Software maintenance (monthly 2 hours per)	\$200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00
Equipment cost per meter	\$750.00	0.00	0.00	0.00	0.00	0.00	69,750.00	0.00	0.00	0.00	0.00	0.00	0.00	\$70,350.00
Total expenses		\$11,120.00	\$11,120.00	\$11,120.00	\$11,120.00	\$11,120.00	\$84,497.00	\$14,747.00	\$14,747.00	\$14,747.00	\$14,747.00	\$14,747.00	\$14,747.00	\$229,329.00
Gross Profit Margin for the year (by month)		\$1,080,880.00	\$30,880.00	\$30,880.00	\$30,880.00	\$30,880.00	\$167,453.00	\$41,203.00	\$41,203.00	\$41,203.00	\$41,203.00	\$41,203.00	\$41,203.00	\$1,608,320.00
Total Income Years 1 to 4	\$4,567,950.00	\$127,950.00	\$127,950.00	\$127,950.00	\$127,950.00	\$127,950.00	\$1,115,900.00	\$183,900.00	\$183,900.00	\$183,900.00	\$183,900.00	\$183,900.00	\$183,900.00	\$7,299,080.00
Total Expenses Years 1 to 4	\$73,867.00	\$33,867.00	\$33,867.00	\$33,867.00	\$33,867.00	\$33,867.00	\$398,114.00	\$48,614.00	\$48,614.00	\$48,614.00	\$48,614.00	\$48,614.00	\$48,614.00	\$901,303.00
Gross Margin Years 1 to 4	\$4,494,083.00	\$94,083.00	\$94,083.00	\$94,083.00	\$94,083.00	\$94,083.00	\$717,786.00	\$135,286.00	\$135,286.00	\$135,286.00	\$135,286.00	\$135,286.00	\$135,286.00	\$5,397,777.00



Contract		Contract	January	February	March	April	May	June	July	August	September	October	November	December	Total
Amount		Amount	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Revenue - 2004		\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Distributor Set Up Fee (one time)		\$175,000.00	1,050,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$1,050,000.00
Annual License Fee per ISO			1,050,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$1,050,000.00
Total License and Set Up Fees			1,050,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$1,050,000.00
Customer Monthly Fees (per meter/per region)															
Meter Access Fee (monthly)		\$150.00													
By Y/E			10	5	5	5	5	5	10	10	10	10	10	10	10
Customers			10	5	5	5	5	5	10	10	10	10	10	10	10
Communicating Meters			10	5	5	5	5	5	10	10	10	10	10	10	10
Meter Access Fee (monthly)			750.00	750.00	750.00	750.00	750.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	\$14,250.00
NYISO Meters															
Customers			19	18	18	18	18	19	19	19	19	19	19	19	19
Communicating Meters			38	37	37	37	37	38	38	38	38	38	38	38	38
Meter Access Fee (monthly)			5,550.00	5,550.00	5,550.00	5,550.00	5,550.00	5,700.00	5,700.00	5,700.00	5,700.00	5,700.00	5,700.00	5,700.00	\$67,650.00
NEISO Meters															
Customers			36	21	21	21	21	36	36	36	36	36	36	36	36
Communicating Meters			75	44	44	44	44	75	75	75	75	75	75	75	75
Meter Access Fee (monthly)			6,600.00	6,600.00	6,600.00	6,600.00	6,600.00	11,250.00	11,250.00	11,250.00	11,250.00	11,250.00	11,250.00	11,250.00	\$111,750.00
Chicago Meters															
Customers			42	41	41	41	41	42	42	42	42	42	42	42	42
Communicating Meters			93	90	90	90	90	93	93	93	93	93	93	93	93
Meter Access Fee (monthly)			13,500.00	13,500.00	13,500.00	13,500.00	13,500.00	13,850.00	13,850.00	13,850.00	13,850.00	13,850.00	13,850.00	13,850.00	\$165,150.00
Texas Meters															
Customers			0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters			0	0	0	0	0	0	0	0	0	0	0	0	0
Meter Access Fee (monthly)			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
California Meters															
Customers			27	22	22	22	22	27	27	27	27	27	27	27	27
Communicating Meters			246	197	197	197	197	246	246	246	246	246	246	246	246
Meter Access Fee (monthly)			29,550.00	29,550.00	29,550.00	29,550.00	29,550.00	36,900.00	36,900.00	36,900.00	36,900.00	36,900.00	36,900.00	36,900.00	\$406,050.00
Total Meters			462	373	373	373	373	462	462	462	462	462	462	462	\$764,850.00
Meters installed in all ISOs															
Equipment Charge (one time)		\$2,000.00	0.00	0.00	0.00	0.00	0.00	178,000.00	0.00	0.00	0.00	0.00	0.00	0.00	\$178,000.00
Total revenue for the year			\$1,105,950.00	\$55,950.00	\$55,950.00	\$55,950.00	\$55,950.00	\$247,300.00	\$69,300.00	\$69,300.00	\$69,300.00	\$69,300.00	\$69,300.00	\$69,300.00	\$1,992,850.00
Expenses															
Programming software for new portal (one time)		\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$20,000.00
Purchase of servers to host client (3-4 servers)		\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$20,000.00
Meter communication costs (monthly per meter)		\$39.00	14,547.00	14,547.00	14,547.00	14,547.00	14,547.00	18,018.00	18,018.00	18,018.00	18,018.00	18,018.00	18,018.00	18,018.00	\$198,861.00
Software maintenance (monthly 2 hours per)		\$200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00
Equipment cost per meter		\$750.00	14,747.00	14,747.00	14,747.00	14,747.00	14,747.00	18,218.00	18,218.00	18,218.00	18,218.00	18,218.00	18,218.00	18,218.00	\$201,267.00
Total expenses			\$14,747.00	\$14,747.00	\$14,747.00	\$14,747.00	\$14,747.00	\$84,958.00	\$18,218.00	\$18,218.00	\$18,218.00	\$18,218.00	\$18,218.00	\$18,218.00	\$268,761.00
Gross Profit Margin for the year (by month)			\$1,091,203.00	\$41,203.00	\$41,203.00	\$41,203.00	\$41,203.00	\$162,332.00	\$51,082.00	\$51,082.00	\$51,082.00	\$51,082.00	\$51,082.00	\$51,082.00	\$1,724,089.00
Total Income Years 1 to 5			\$5,673,900.00	\$183,900.00	\$183,900.00	\$183,900.00	\$183,900.00	\$1,363,200.00	\$253,200.00	\$253,200.00	\$253,200.00	\$253,200.00	\$253,200.00	\$253,200.00	\$9,291,900.00
Total Expenses Years 1 to 5			\$88,614.00	\$48,614.00	\$48,614.00	\$48,614.00	\$48,614.00	\$483,082.00	\$66,832.00	\$66,832.00	\$66,832.00	\$66,832.00	\$66,832.00	\$66,832.00	\$1,170,149.00
Gross Margin Years 1 to 5			\$5,585,286.00	\$135,286.00	\$135,286.00	\$135,286.00	\$135,286.00	\$880,118.00	\$186,368.00	\$186,368.00	\$186,368.00	\$186,368.00	\$186,368.00	\$186,368.00	\$8,121,750.00

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Contract Amount	January	February	March	April	May	June	July	August	September	October	November	December	Total
Omni-Link Platform Revenue - 2005	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Distributor Set Up Fee (one time)	\$1,050,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,050,000.00
Annual License Fee per ISO	\$1,050,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,050,000.00
Total License and Set Up Fees	\$1,050,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,050,000.00
Customer Monthly Fees (per meter/per region)													
Meter Access Fee (monthly)													
By Y/E													
PJM Meters	19	10	10	10	10	10	19	19	19	19	19	19	
Customers	19	10	10	10	10	10	19	19	19	19	19	19	
Communicating Meters	19	1,500.00	1,500.00	1,500.00	1,500.00	2,850.00	2,850.00	2,850.00	2,850.00	2,850.00	2,850.00	2,850.00	\$27,450.00
Meter Access Fee (monthly)													
NYISO Meters	19	19	19	19	19	19	19	19	19	19	19	19	
Customers	19	19	19	19	19	19	19	19	19	19	19	19	
Communicating Meters	39	38	38	38	38	39	39	39	39	39	39	39	
Meter Access Fee (monthly)		5,700.00	5,700.00	5,700.00	5,700.00	5,850.00	5,850.00	5,850.00	5,850.00	5,850.00	5,850.00	5,850.00	\$69,450.00
Meter Access Fee (monthly)													
NEISO Meters	38	36	36	36	36	38	38	38	38	38	38	38	
Customers	77	75	75	75	75	77	77	77	77	77	77	77	
Communicating Meters	77	11,250.00	11,250.00	11,250.00	11,250.00	11,550.00	11,550.00	11,550.00	11,550.00	11,550.00	11,550.00	11,550.00	\$137,100.00
Meter Access Fee (monthly)													
Chicago Meters	44	42	42	42	42	44	44	44	44	44	44	44	
Customers	96	93	93	93	93	96	96	96	96	96	96	96	
Communicating Meters	96	13,950.00	13,950.00	13,950.00	13,950.00	14,400.00	14,400.00	14,400.00	14,400.00	14,400.00	14,400.00	14,400.00	\$170,550.00
Meter Access Fee (monthly)													
Texas Meters	0	0	0	0	0	0	0	0	0	0	0	0	
Customers	0	0	0	0	0	0	0	0	0	0	0	0	
Communicating Meters	0	0	0	0	0	0	0	0	0	0	0	0	
Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Meter Access Fee (monthly)													
California Meters	31	27	27	27	27	31	31	31	31	31	31	31	
Customers	278	246	246	246	246	278	278	278	278	278	278	278	
Communicating Meters	278	36,900.00	36,900.00	36,900.00	36,900.00	41,700.00	41,700.00	41,700.00	41,700.00	41,700.00	41,700.00	41,700.00	\$476,400.00
Meter Access Fee (monthly)		69,300.00	69,300.00	69,300.00	69,300.00	76,350.00	76,350.00	76,350.00	76,350.00	76,350.00	76,350.00	76,350.00	\$880,950.00
Total Meters	509	462	462	462	462	509	509	509	509	509	509	509	
Meters installed in all ISOs													
Equipment Charge (one time)	\$2,000.00	0.00	0.00	0.00	0.00	94,000.00	0.00	0.00	0.00	0.00	0.00	0.00	\$94,000.00
Total revenue for the year	\$1,119,300.00	\$69,300.00	\$69,300.00	\$69,300.00	\$69,300.00	\$170,350.00	\$76,350.00	\$76,350.00	\$76,350.00	\$76,350.00	\$76,350.00	\$76,350.00	\$2,024,950.00
Expenses													
Programming software for new portal (one time)	\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$20,000.00
Purchase of servers to host client (3-4 servers)	\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$20,000.00
Meter communication costs (monthly per meter)	\$39.00	19,018.00	19,018.00	19,018.00	19,018.00	19,851.00	19,851.00	19,851.00	19,851.00	19,851.00	19,851.00	19,851.00	\$229,047.00
Software maintenance (monthly 2 hours per)	\$200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00
Equipment cost per meter	\$750.00	19,218.00	19,218.00	19,218.00	19,218.00	20,051.00	20,051.00	20,051.00	20,051.00	20,051.00	20,051.00	20,051.00	\$231,449.00
Total expenses	\$18,218.00	\$18,218.00	\$18,218.00	\$18,218.00	\$18,218.00	\$55,301.00	\$20,051.00	\$20,051.00	\$20,051.00	\$20,051.00	\$20,051.00	\$20,051.00	\$267,447.00
Gross Profit Margin for the year (by month)	\$1,101,082.00	\$51,082.00	\$51,082.00	\$51,082.00	\$51,082.00	\$115,049.00	\$56,299.00	\$56,299.00	\$56,299.00	\$56,299.00	\$56,299.00	\$56,299.00	\$1,757,503.00
Total Income Years 1 to 6	\$6,793,200.00	\$253,200.00	\$253,200.00	\$253,200.00	\$253,200.00	\$1,533,550.00	\$329,550.00	\$329,550.00	\$329,550.00	\$329,550.00	\$329,550.00	\$329,550.00	\$11,316,850.00
Total Expenses Years 1 to 6	\$109,832.00	\$66,832.00	\$66,832.00	\$66,832.00	\$66,832.00	\$538,383.00	\$86,883.00	\$86,883.00	\$86,883.00	\$86,883.00	\$86,883.00	\$86,883.00	\$1,437,595.00
Gross Margin Years 1 to 6	\$6,683,368.00	\$186,368.00	\$186,368.00	\$186,368.00	\$186,368.00	\$995,167.00	\$242,667.00	\$242,667.00	\$242,667.00	\$242,667.00	\$242,667.00	\$242,667.00	\$9,879,255.00



Omni-Link Platform														Contract
Revenue - 2007														Amounts
Disinfectant Set Up Fee (one time)														\$0.00
Annual License Fee per ISO														\$175,000.00
Total License and Set Up Fees														\$1,050,000.00
January	February	March	April	May	June	July	August	September	October	November	December	Total	2007	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00	
1,050,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$1,050,000.00	
1,050,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$1,050,000.00	
Customer Monthly Fees (per meter/per region)														
Meter Access Fee (monthly)														
PJM Meters														
By Y/E	20	19	19	19	19	20	20	20	20	20	20	20	20	
Customers	20	2,850.00	2,850.00	2,850.00	2,850.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	\$35,250.00	
Meter Access Fee (monthly)														
NYISO Meters														
21	20	20	20	20	21	21	21	21	21	21	21	21	21	
Customers	42	6,150.00	6,150.00	6,150.00	6,150.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00	6,300.00	\$74,850.00	
Meter Access Fee (monthly)														
NEISO Meters														
40	39	39	39	39	40	40	40	40	40	40	40	40	40	
Customers	82	12,000.00	12,000.00	12,000.00	12,000.00	12,300.00	12,300.00	12,300.00	12,300.00	12,300.00	12,300.00	12,300.00	\$146,100.00	
Meter Access Fee (monthly)														
Chicago Meters														
47	45	45	45	45	47	47	47	47	47	47	47	47	47	
Customers	103	15,000.00	15,000.00	15,000.00	15,000.00	15,450.00	15,450.00	15,450.00	15,450.00	15,450.00	15,450.00	15,450.00	\$183,150.00	
Meter Access Fee (monthly)														
Texas Meters														
0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Customers	0	0	0	0	0	0	0	0	0	0	0	0	0	
Communicating Meters	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Meter Access Fee (monthly)														
California Meters														
40	37	37	37	37	37	40	40	40	40	40	40	40	40	
Customers	363	50,250.00	50,250.00	50,250.00	50,250.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	\$632,400.00	
Meter Access Fee (monthly)														
Total Meters	610	575	575	575	575	610	610	610	610	610	610	610	\$1,071,750.00	
Meters Installed in all ISOs														
Equipment Charge (one time)														
\$2,000.00	0	0	0	0	0	35	0	0	0	0	0	0	\$70,000.00	
Total revenue for the year	\$1,136,250.00	\$86,250.00	\$86,250.00	\$86,250.00	\$86,250.00	\$161,500.00	\$91,500.00	\$91,500.00	\$91,500.00	\$91,500.00	\$91,500.00	\$91,500.00	\$2,191,750.00	
Expenses														
Programming software for new portal (one time)	\$20,000.00	0	0	0	0	0	0	0	0	0	0	0	\$20,000.00	
Purchase of servers to host client (3-4 servers)	\$20,000.00	0	0	0	0	0	0	0	0	0	0	0	\$20,000.00	
Meter communication costs (monthly per meter)	\$38.00	22,425.00	22,425.00	22,425.00	22,425.00	23,790.00	23,790.00	23,790.00	23,790.00	23,790.00	23,790.00	23,790.00	\$278,655.00	
Software maintenance (monthly 2 hours per)	\$200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00	
Equipment cost per meter	\$750.00	22,625.00	22,625.00	22,625.00	22,625.00	23,990.00	23,990.00	23,990.00	23,990.00	23,990.00	23,990.00	23,990.00	\$281,055.00	
Total expenses	\$27,625.00	\$22,625.00	\$22,625.00	\$22,625.00	\$22,625.00	\$23,990.00	\$23,990.00	\$23,990.00	\$23,990.00	\$23,990.00	\$23,990.00	\$23,990.00	\$308,055.00	
Gross Profit Margin for the year (by month)	\$1,113,625.00	\$63,625.00	\$63,625.00	\$63,625.00	\$63,625.00	\$111,260.00	\$67,510.00	\$67,510.00	\$67,510.00	\$67,510.00	\$67,510.00	\$67,510.00	\$1,883,695.00	
Total Income Years 1 to 8	\$9,055,800.00	\$415,800.00	\$415,800.00	\$415,800.00	\$415,800.00	\$1,977,300.00	\$507,300.00	\$507,300.00	\$507,300.00	\$507,300.00	\$507,300.00	\$507,300.00	\$15,671,300.00	
Total Expenses Years 1 to 8	\$149,508.00	\$109,508.00	\$109,508.00	\$109,508.00	\$109,508.00	\$684,748.00	\$133,498.00	\$133,498.00	\$133,498.00	\$133,498.00	\$133,498.00	\$133,498.00	\$2,077,200.00	
Gross Margin Years 1 to 8	\$8,906,292.00	\$306,292.00	\$306,292.00	\$306,292.00	\$306,292.00	\$1,292,552.00	\$373,802.00	\$373,802.00	\$373,802.00	\$373,802.00	\$373,802.00	\$373,802.00	\$13,594,020.00	

Omni-Link Platform													Total
Revenue - 2008													2008
Contract	Amounts	January	February	March	April	May	June	July	August	September	October	November	December
Distributor Set Up Fee (one time)	\$0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Annual License Fee per ISO	\$175,000.00	1,050,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total License and Set Up Fees		1,050,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Customer Monthly Fees (per meter/per region)													
Meter Access Fee (monthly)													
BYE													
PJM Meters	21	20	20	20	20	20	21	21	21	21	21	21	21
Communicating Meters	21	20	20	20	20	20	21	21	21	21	21	21	21
Meter Access Fee (monthly)		3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00
NYISO Meters	21	21	21	21	21	21	21	21	21	21	21	21	21
Communicating Meters	43	42	42	42	42	42	43	43	43	43	43	43	43
Meter Access Fee (monthly)		6,300.00	6,300.00	6,300.00	6,300.00	6,300.00	6,450.00	6,450.00	6,450.00	6,450.00	6,450.00	6,450.00	6,450.00
NEISO Meters	41	40	40	40	40	40	41	41	41	41	41	41	41
Communicating Meters	85	82	82	82	82	82	85	85	85	85	85	85	85
Meter Access Fee (monthly)		12,300.00	12,300.00	12,300.00	12,300.00	12,300.00	12,750.00	12,750.00	12,750.00	12,750.00	12,750.00	12,750.00	12,750.00
Chicago Meters	49	47	47	47	47	47	49	49	49	49	49	49	49
Communicating Meters	107	103	103	103	103	103	107	107	107	107	107	107	107
Meter Access Fee (monthly)		15,450.00	15,450.00	15,450.00	15,450.00	15,450.00	16,050.00	16,050.00	16,050.00	16,050.00	16,050.00	16,050.00	16,050.00
Texas Meters	0	0	0	0	0	0	0	0	0	0	0	0	0
Communicating Meters	0	0	0	0	0	0	0	0	0	0	0	0	0
Meter Access Fee (monthly)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
California Meters	40	40	40	40	40	40	40	40	40	40	40	40	40
Communicating Meters	363	363	363	363	363	363	363	363	363	363	363	363	363
Meter Access Fee (monthly)		54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00
Total Meters	619	610	610	610	610	610	619	619	619	619	619	619	619
Meters installed in all ISOs		0	0	0	0	0	9	0	0	0	0	0	0
Equipment Charge (one time)		0.00	0.00	0.00	0.00	0.00	18,000.00	0.00	0.00	0.00	0.00	0.00	0.00
Total revenue for the year		\$1,141,500.00	\$91,500.00	\$91,500.00	\$91,500.00	\$91,500.00	\$110,850.00	\$92,850.00	\$92,850.00	\$92,850.00	\$92,850.00	\$92,850.00	\$92,850.00
Expenses													
Programming software for new portal (one time)	\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchase of servers to host client (3-4 servers)	\$20,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Meter communication costs (monthly per meter)	\$39.00	23,790.00	23,790.00	23,790.00	23,790.00	23,790.00	24,141.00	24,141.00	24,141.00	24,141.00	24,141.00	24,141.00	24,141.00
Software maintenance (monthly 2 hours per)	\$200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00
Equipment cost per meter	\$750.00	0.00	0.00	0.00	0.00	0.00	6,750.00	0.00	0.00	0.00	0.00	0.00	0.00
Total expenses		\$23,990.00	\$23,990.00	\$23,990.00	\$23,990.00	\$23,990.00	\$31,091.00	\$24,341.00	\$24,341.00	\$24,341.00	\$24,341.00	\$24,341.00	\$24,341.00
Gross Profit Margin for the year (by month)		\$1,117,510.00	\$67,510.00	\$67,510.00	\$67,510.00	\$67,510.00	\$79,759.00	\$68,509.00	\$68,509.00	\$68,509.00	\$68,509.00	\$68,509.00	\$68,509.00
Total Income Years 1 to 9		\$10,197,300.00	\$507,300.00	\$507,300.00	\$507,300.00	\$507,300.00	\$2,088,150.00	\$600,150.00	\$600,150.00	\$600,150.00	\$600,150.00	\$600,150.00	\$600,150.00
Total Expenses Years 1 to 9		\$173,498.00	\$133,498.00	\$133,498.00	\$133,498.00	\$133,498.00	\$715,839.00	\$157,839.00	\$157,839.00	\$157,839.00	\$157,839.00	\$157,839.00	\$157,839.00
Gross Margin Years 1 to 9		\$10,023,802.00	\$373,802.00	\$373,802.00	\$373,802.00	\$373,802.00	\$1,372,311.00	\$442,311.00	\$442,311.00	\$442,311.00	\$442,311.00	\$442,311.00	\$442,311.00



Omni-Link Platform														Contract	Total
Revenue - 2003														Amounts	2003
Distributor Set Up Fee (one time)														\$0.00	\$0.00
Annual License Fee per ISO														\$175,000.00	\$1,050,000.00
Total License and Set Up Fees														1,050,000.00	\$1,050,000.00
														1,050,000.00	\$1,050,000.00
Customer Monthly Fees (per meter/per region)															
Meter Access Fee (monthly)															
PJM Meters															
Customers	21	21	21	21	21	21	21	21	21	21	21	21	21	21	
Communicating Meters	21	21	21	21	21	21	21	21	21	21	21	21	21	21	
Meter Access Fee (monthly)	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00	3,150.00	
NYISO Meters															
Customers	22	21	21	21	21	22	22	22	22	22	22	22	22	22	
Communicating Meters	45	43	43	43	43	45	45	45	45	45	45	45	45	45	
Meter Access Fee (monthly)	6,450.00	6,450.00	6,450.00	6,450.00	6,450.00	6,750.00	6,750.00	6,750.00	6,750.00	6,750.00	6,750.00	6,750.00	6,750.00	6,750.00	
NEISO Meters															
Customers	43	41	41	41	41	43	43	43	43	43	43	43	43	43	
Communicating Meters	88	85	85	85	85	88	88	88	88	88	88	88	88	88	
Meter Access Fee (monthly)	12,750.00	12,750.00	12,750.00	12,750.00	12,750.00	13,200.00	13,200.00	13,200.00	13,200.00	13,200.00	13,200.00	13,200.00	13,200.00	13,200.00	
Chicago Meters															
Customers	50	49	49	49	49	50	50	50	50	50	50	50	50	50	
Communicating Meters	111	107	107	107	107	111	111	111	111	111	111	111	111	111	
Meter Access Fee (monthly)	16,050.00	16,050.00	16,050.00	16,050.00	16,050.00	16,850.00	16,850.00	16,850.00	16,850.00	16,850.00	16,850.00	16,850.00	16,850.00	16,850.00	
Texas Meters															
Customers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Communicating Meters	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Meter Access Fee (monthly)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
California Meters															
Customers	40	40	40	40	40	40	40	40	40	40	40	40	40	40	
Communicating Meters	363	363	363	363	363	363	363	363	363	363	363	363	363	363	
Meter Access Fee (monthly)	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	54,450.00	
Total Meters	628	619	619	619	619	628	628	628	628	628	628	628	628	628	
Meters installed in all ISOs															
Equipment Charge (one time)															
Total revenue for the year															
Expenses															
Programming software for new portal (one time)															
Purchase of servers to host client (3-4 servers)															
Meter communication costs (monthly per meter)															
Software maintenance (monthly 2 hours per)															
Equipment cost per meter															
Total expenses															
Gross Profit Margin for the year (by month)															
Total Income Years 1 to 10															
Total Expenses Years 1 to 10															
Gross Margin Years 1 to 10															



Omni-Link Platform Revenue-2001	Contract Amounts	January	February	March	April	May	June	July	August	September	October	November	December	Total 2001
		Paid	Paid	Paid	Paid	Paid	Paid	Paid	Paid	Paid	Paid	Paid	Paid	
Revenue-2001		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Distributor Set Up Fee (one time)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Annual License Fee per ISO		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total License and Set Up Fees		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Customer Monthly Fees</b>														
Portal access fee per customer	\$75.00 By YE													
<u>PJM Customers (Access to 1000 Customers Minimum)</u>	336	182	196	210	224	238	252	266	280	294	308	322	336	\$233,100.00
Access Fee (monthly)		13,650.00	14,700.00	15,750.00	16,800.00	17,850.00	18,900.00	19,950.00	21,000.00	22,050.00	23,100.00	24,150.00	25,200.00	
<u>NYISO Customers (Access to 1000 Customers Minimum)</u>	336	182	196	210	224	238	252	266	280	294	308	322	336	\$233,100.00
Access Fee (monthly)		13,650.00	14,700.00	15,750.00	16,800.00	17,850.00	18,900.00	19,950.00	21,000.00	22,050.00	23,100.00	24,150.00	25,200.00	
<u>NEISO Customers (Access to 1000 Customers Minimum)</u>	336	182	196	210	224	238	252	266	280	294	308	322	336	\$233,100.00
Access Fee (monthly)		13,650.00	14,700.00	15,750.00	16,800.00	17,850.00	18,900.00	19,950.00	21,000.00	22,050.00	23,100.00	24,150.00	25,200.00	
<u>Chicago Customers (Access to 1000 Customers Minimum)</u>	336	182	196	210	224	238	252	266	280	294	308	322	336	\$233,100.00
Access Fee (monthly)		13,650.00	14,700.00	15,750.00	16,800.00	17,850.00	18,900.00	19,950.00	21,000.00	22,050.00	23,100.00	24,150.00	25,200.00	
<u>Texas Customers (Access to 1000 Customers Minimum)</u>	336	182	196	210	224	238	252	266	280	294	308	322	336	\$233,100.00
Access Fee (monthly)		13,650.00	14,700.00	15,750.00	16,800.00	17,850.00	18,900.00	19,950.00	21,000.00	22,050.00	23,100.00	24,150.00	25,200.00	
<u>California Customers (Access to 180 Customers Minimum)</u>	64	35	37	40	43	45	48	51	53	56	59	61	64	\$44,400.00
Access Fee (monthly)		2,600.00	2,800.00	3,000.00	3,200.00	3,400.00	3,600.00	3,800.00	4,000.00	4,200.00	4,400.00	4,600.00	4,800.00	
Total Customers	1,744													
Total revenues from Energy Management		\$70,850.00	\$76,300.00	\$81,750.00	\$87,200.00	\$92,650.00	\$98,100.00	\$103,550.00	\$109,000.00	\$114,450.00	\$119,900.00	\$125,350.00	\$130,800.00	\$1,209,900.00
Total revenues years 1 & 2		\$76,300.00	\$87,200.00	\$98,100.00	\$109,000.00	\$119,900.00	\$130,800.00	\$141,700.00	\$152,600.00	\$163,500.00	\$174,400.00	\$185,300.00	\$196,200.00	\$1,635,000.00



Contract	Contract Amounts	January	February	March	April	May	June	July	August	September	October	November	December	Total 2002
Omni-Link Platform														
Revenue - 2002		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Distributor Set Up Fee (one time)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Annual License Fee per ISO		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Total License and Set Up Fees		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Customer Monthly Fees														
Portal access fee per customer	\$75.00													
By Y/E														
PJM Customers (Access to 1000 Customers Minimum)	504	350	364	378	392	406	420	434	448	462	476	490	504	\$384,300.00
Customers		26,250.00	27,300.00	28,350.00	29,400.00	30,450.00	31,500.00	32,550.00	33,600.00	34,650.00	35,700.00	36,750.00	37,800.00	
Access Fee (monthly)														
NYSE Customers (Access to 1000 Customers Minimum)	504	350	364	378	392	406	420	434	448	462	476	490	504	\$384,300.00
Customers		26,250.00	27,300.00	28,350.00	29,400.00	30,450.00	31,500.00	32,550.00	33,600.00	34,650.00	35,700.00	36,750.00	37,800.00	
Access Fee (monthly)														
NYSE Customers (Access to 1000 Customers Minimum)	504	350	364	378	392	406	420	434	448	462	476	490	504	\$384,300.00
Customers		26,250.00	27,300.00	28,350.00	29,400.00	30,450.00	31,500.00	32,550.00	33,600.00	34,650.00	35,700.00	36,750.00	37,800.00	
Access Fee (monthly)														
Chicago Customers (Access to 1000 Customers Minimum)	504	350	364	378	392	406	420	434	448	462	476	490	504	\$384,300.00
Customers		26,250.00	27,300.00	28,350.00	29,400.00	30,450.00	31,500.00	32,550.00	33,600.00	34,650.00	35,700.00	36,750.00	37,800.00	
Access Fee (monthly)														
Texas Customers (Access to 1000 Customers Minimum)	504	350	364	378	392	406	420	434	448	462	476	490	504	\$384,300.00
Customers		26,250.00	27,300.00	28,350.00	29,400.00	30,450.00	31,500.00	32,550.00	33,600.00	34,650.00	35,700.00	36,750.00	37,800.00	
Access Fee (monthly)														
California Customers (Access to 192 Customers Minimum)	96	67	69	72	75	77	80	83	85	88	91	93	96	\$73,290.00
Customers		5,000.00	5,200.00	5,400.00	5,600.00	5,800.00	6,000.00	6,200.00	6,400.00	6,600.00	6,800.00	7,000.00	7,200.00	
Access Fee (monthly)														
Total Customers	2,616													
Access Fee (monthly)														
Total revenues from Energy Management		\$136,250.00	\$141,700.00	\$147,150.00	\$152,600.00	\$159,050.00	\$163,500.00	\$168,950.00	\$174,400.00	\$179,850.00	\$185,300.00	\$190,750.00	\$196,200.00	\$1,994,700.00
Total revenues years 1 to 3		\$212,550.00	\$278,900.00	\$245,250.00	\$261,600.00	\$277,950.00	\$294,300.00	\$310,650.00	\$327,000.00	\$343,350.00	\$359,700.00	\$376,050.00	\$392,400.00	\$3,629,700.00

Omni-Link Platform	Contract	January	February	March	April	May	June	July	August	September	October	November	December	Total
Revenue - 2003	Amounts													2003
Distributor Set Up Fee (one time)	Paid	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Annual License Fee per ISO	Paid	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Total License and Set Up Fees		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Customer Monthly Fees														
Portal access fee per customer	\$75.00													
By Y/E														
PJM Customers (Access to 1000 Customers minimum)	504	504	504	504	504	504	504	504	504	504	504	504	504	\$453,600.00
Access Fee (monthly)		37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	
NYISO Customers (Access to 1000 Customers minimum)	504	504	504	504	504	504	504	504	504	504	504	504	504	\$453,600.00
Access Fee (monthly)		37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	
NEISO Customers (Access to 1000 Customers Minimum)	504	504	504	504	504	504	504	504	504	504	504	504	504	\$453,600.00
Access Fee (monthly)		37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	
Chicago Customers (Access to 1000 Customers Minimum)	504	504	504	504	504	504	504	504	504	504	504	504	504	\$453,600.00
Access Fee (monthly)		37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	
Texas Customers (Access to 1000 Customers Minimum)	504	504	504	504	504	504	504	504	504	504	504	504	504	\$453,600.00
Access Fee (monthly)		37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	37,800.00	
California Customers (Access to 192 Customers Minimum)	96	96	96	96	96	96	96	96	96	96	96	96	96	\$86,400.00
Access Fee (monthly)		7,200.00	7,200.00	7,200.00	7,200.00	7,200.00	7,200.00	7,200.00	7,200.00	7,200.00	7,200.00	7,200.00	7,200.00	
Total Customers	2,616													
Total revenues from Energy Management Yr 4		\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$196,200.00	\$2,354,400.00
Total revenues years 1 to 4		\$408,750.00	\$425,100.00	\$441,450.00	\$457,800.00	\$474,150.00	\$490,500.00	\$506,850.00	\$523,200.00	\$539,550.00	\$555,900.00	\$572,250.00	\$588,600.00	\$5,984,100.00

Total revenues years 1 to 4

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## Breakdown by ISO for NewEnergy section

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	Totals
<b>PJM ISO Load Management</b>											
Revenues											
License Fee	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$1,750,000.00
PJM Meters Hosting Fee	\$1,050.00	\$7,050.00	\$16,050.00	\$13,500.00	\$14,250.00	\$27,450.00	\$34,200.00	\$35,250.00	\$37,050.00	\$37,800.00	\$223,650.00
Meters Installed	\$2,000.00	\$10,000.00	\$10,000.00	\$0.00	\$10,000.00	\$18,000.00	\$0.00	\$2,000.00	\$2,000.00	\$0.00	\$54,000.00
Total Revenues	\$178,050.00	\$192,050.00	\$201,050.00	\$188,500.00	\$199,250.00	\$220,450.00	\$209,200.00	\$212,250.00	\$214,050.00	\$212,800.00	\$2,027,650.00
Expenses											
Communications	\$468.00	\$2,808.00	\$5,148.00	\$2,340.00	\$4,680.00	\$8,892.00	\$8,892.00	\$9,360.00	\$9,828.00	\$9,828.00	\$62,244.00
Equipment Costs	\$1,500.00	\$3,750.00	\$3,750.00	\$0.00	\$3,750.00	\$6,750.00	\$0.00	\$750.00	\$750.00	\$0.00	\$21,000.00
Total Expenses	\$1,968.00	\$6,558.00	\$8,898.00	\$2,340.00	\$8,430.00	\$15,642.00	\$8,892.00	\$10,110.00	\$10,578.00	\$9,828.00	\$83,244.00
Gross Margins	\$176,082.00	\$185,492.00	\$192,152.00	\$186,160.00	\$190,820.00	\$204,808.00	\$200,308.00	\$202,140.00	\$203,472.00	\$202,972.00	\$1,944,406.00
<b>PJM ISO Energy Management</b>											
Revenues											
Customer Fees	\$81,900.00	\$233,100.00	\$384,300.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$3,874,500.00
Total ISO Gross Margin	\$257,982.00	\$418,592.00	\$576,452.00	\$639,760.00	\$644,420.00	\$658,408.00	\$653,908.00	\$655,740.00	\$657,072.00	\$656,572.00	\$5,818,906.00

NYISO Load Management		2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	Totals
<b>Revenues</b>												
	License Fee	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$1,750,000.00
	Meters Hosting Fee	\$0.00	\$32,550.00	\$85,200.00	\$83,100.00	\$67,650.00	\$69,450.00	\$72,300.00	\$74,850.00	\$76,650.00	\$79,500.00	\$641,250.00
	Meters Installed	\$0.00	\$62,000.00	\$56,000.00	\$0.00	\$2,000.00	\$2,000.00	\$4,000.00	\$2,000.00	\$2,000.00	\$4,000.00	\$134,000.00
Total Revenues		\$175,000.00	\$269,550.00	\$316,200.00	\$258,100.00	\$244,650.00	\$246,450.00	\$251,300.00	\$251,850.00	\$253,650.00	\$258,500.00	\$2,525,250.00
<b>Expenses</b>												
	Communications	\$0.00	\$14,508.00	\$27,612.00	\$17,316.00	\$17,784.00	\$18,252.00	\$19,188.00	\$19,656.00	\$20,124.00	\$21,060.00	\$175,500.00
	Equipment Costs	\$0.00	\$23,250.00	\$21,000.00	\$0.00	\$750.00	\$750.00	\$1,500.00	\$750.00	\$750.00	\$1,500.00	\$50,250.00
Total Expenses		\$0.00	\$37,758.00	\$48,612.00	\$17,316.00	\$18,534.00	\$19,002.00	\$20,688.00	\$20,406.00	\$20,874.00	\$22,560.00	\$225,750.00
Gross Margins		\$175,000.00	\$231,792.00	\$267,588.00	\$240,784.00	\$226,116.00	\$227,448.00	\$230,612.00	\$231,444.00	\$232,776.00	\$235,940.00	\$2,299,500.00
<b>NY ISO Energy Management</b>												
<b>Revenues</b>												
	Customer Fees	\$81,900.00	\$233,100.00	\$394,300.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$3,874,500.00
Total ISO Gross Margin		\$256,900.00	\$464,892.00	\$651,888.00	\$694,384.00	\$679,716.00	\$681,048.00	\$684,212.00	\$685,044.00	\$686,376.00	\$689,540.00	\$6,174,000.00

NEISO Load Management										Totals
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Revenues										
License Fee	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$1,750,000.00
Meters Hosting Fee	\$0.00	\$0.00	\$22,050.00	\$61,950.00	\$111,750.00	\$137,100.00	\$141,750.00	\$146,100.00	\$150,750.00	\$927,600.00
Meters Installed	\$0.00	\$0.00	\$42,000.00	\$46,000.00	\$62,000.00	\$4,000.00	\$6,000.00	\$4,000.00	\$6,000.00	\$176,000.00
Total Revenues	\$175,000.00	\$175,000.00	\$239,050.00	\$282,950.00	\$348,750.00	\$316,100.00	\$322,750.00	\$325,100.00	\$331,750.00	\$2,853,600.00
Expenses										
Communications	\$0.00	\$0.00	\$9,828.00	\$20,592.00	\$35,100.00	\$36,036.00	\$37,440.00	\$38,376.00	\$39,780.00	\$41,184.00
Equipment Costs	\$0.00	\$0.00	\$15,750.00	\$17,250.00	\$23,250.00	\$1,500.00	\$2,250.00	\$1,500.00	\$2,250.00	\$2,250.00
Total Expenses	\$0.00	\$0.00	\$25,578.00	\$37,842.00	\$58,350.00	\$37,536.00	\$39,690.00	\$39,876.00	\$42,030.00	\$43,434.00
Gross Margins	\$175,000.00	\$175,000.00	\$213,472.00	\$245,108.00	\$290,400.00	\$278,564.00	\$283,060.00	\$285,224.00	\$289,720.00	\$293,716.00
NE ISO Energy Management										
Revenues										
Customer Fees	\$81,900.00	\$233,100.00	\$384,300.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$3,874,500.00
Total ISO Gross Margin	\$256,900.00	\$408,100.00	\$597,772.00	\$698,708.00	\$744,000.00	\$732,164.00	\$736,660.00	\$738,824.00	\$743,320.00	\$6,403,764.00

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Chicago ISO Load Management		2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	Totals
Revenues												
License Fee		\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$1,750,000.00
Meters Hosting Fee		\$0.00	\$178,500.00	\$217,800.00	\$159,000.00	\$185,150.00	\$170,550.00	\$174,750.00	\$183,150.00	\$189,600.00	\$196,800.00	\$1,635,300.00
Meters Installed		\$0.00	\$340,000.00	\$0.00	\$8,000.00	\$6,000.00	\$6,000.00	\$8,000.00	\$6,000.00	\$8,000.00	\$8,000.00	\$390,000.00
Total Revenues		\$175,000.00	\$693,500.00	\$392,800.00	\$342,000.00	\$346,150.00	\$351,550.00	\$357,750.00	\$364,150.00	\$372,600.00	\$379,800.00	\$3,775,300.00
Expenses												
Communications		\$0.00	\$79,560.00	\$40,248.00	\$42,120.00	\$43,524.00	\$44,928.00	\$46,800.00	\$48,204.00	\$50,076.00	\$51,948.00	\$447,408.00
Equipment Costs		\$0.00	\$127,500.00	\$0.00	\$3,000.00	\$2,250.00	\$2,250.00	\$3,000.00	\$2,250.00	\$3,000.00	\$3,000.00	\$146,250.00
Total Expenses		\$0.00	\$207,060.00	\$40,248.00	\$45,120.00	\$45,774.00	\$47,178.00	\$49,800.00	\$50,454.00	\$53,076.00	\$54,948.00	\$593,658.00
Gross Margins		\$175,000.00	\$486,440.00	\$352,552.00	\$296,880.00	\$300,376.00	\$304,372.00	\$307,950.00	\$313,696.00	\$319,524.00	\$324,852.00	\$3,181,642.00
Chicago ISO Energy Management												
Revenues												
Customer Fees		\$81,900.00	\$233,100.00	\$384,300.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$453,600.00	\$3,874,500.00
Total ISO Gross Margin		\$256,900.00	\$719,540.00	\$736,852.00	\$750,480.00	\$753,976.00	\$757,972.00	\$761,550.00	\$767,296.00	\$773,124.00	\$778,452.00	\$7,056,142.00

Calif. ISO Load Management		2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	Totals
<b>Revenues</b>												
	License Fee	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$175,000.00	\$1,750,000.00
	Meters Hosting Fee	\$348,600.00	\$283,650.00	\$132,900.00	\$284,100.00	\$406,050.00	\$476,400.00	\$536,250.00	\$632,400.00	\$653,400.00	\$653,400.00	\$4,407,150.00
	Meters installed	\$664,000.00	\$0.00	\$140,000.00	\$188,000.00	\$98,000.00	\$64,000.00	\$114,000.00	\$56,000.00	\$0.00	\$0.00	\$1,324,000.00
	<b>Total Revenues</b>	<b>\$1,187,600.00</b>	<b>\$458,650.00</b>	<b>\$447,900.00</b>	<b>\$647,100.00</b>	<b>\$679,050.00</b>	<b>\$715,400.00</b>	<b>\$825,250.00</b>	<b>\$863,400.00</b>	<b>\$828,400.00</b>	<b>\$828,400.00</b>	<b>\$7,481,150.00</b>
<b>Expenses</b>												
	Communications	\$155,376.00	\$15,444.00	\$48,204.00	\$92,196.00	\$115,128.00	\$130,104.00	\$156,780.00	\$169,884.00	\$169,884.00	\$169,884.00	\$1,222,884.00
	Equipment Costs	\$249,000.00	\$0.00	\$52,500.00	\$70,500.00	\$36,750.00	\$24,000.00	\$42,750.00	\$21,000.00	\$0.00	\$0.00	\$496,500.00
	<b>Total Expenses</b>	<b>\$404,376.00</b>	<b>\$15,444.00</b>	<b>\$100,704.00</b>	<b>\$162,696.00</b>	<b>\$151,878.00</b>	<b>\$154,104.00</b>	<b>\$199,530.00</b>	<b>\$190,884.00</b>	<b>\$169,884.00</b>	<b>\$169,884.00</b>	<b>\$1,719,384.00</b>
	<b>Gross Margins</b>	<b>\$783,224.00</b>	<b>\$443,206.00</b>	<b>\$347,196.00</b>	<b>\$484,404.00</b>	<b>\$527,172.00</b>	<b>\$561,296.00</b>	<b>\$625,720.00</b>	<b>\$672,516.00</b>	<b>\$658,516.00</b>	<b>\$658,516.00</b>	<b>\$5,761,766.00</b>
<b>Calif. ISO Energy Management</b>												
	<b>Revenues</b>											
	Customer Fees	\$15,600.00	\$44,400.00	\$73,200.00	\$86,400.00	\$86,400.00	\$86,400.00	\$86,400.00	\$86,400.00	\$86,400.00	\$86,400.00	\$738,000.00
	<b>Total ISO Gross Margin</b>	<b>\$798,824.00</b>	<b>\$487,606.00</b>	<b>\$420,396.00</b>	<b>\$570,804.00</b>	<b>\$613,572.00</b>	<b>\$647,696.00</b>	<b>\$712,120.00</b>	<b>\$758,916.00</b>	<b>\$744,916.00</b>	<b>\$744,916.00</b>	<b>\$6,499,766.00</b>

EXHIBIT "D"

D



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**POWERWEB TECHNOLOGIES.****BGE Lost Contract**

Contract Amounts	By Y/E												Total Year 2
	January	February	March	April	May	June	July	August	September	October	November	December	
Revenue - Year 2	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Distributor Set Up Fee (one time)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Annual License Fee per ISO	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Total License and Set Up Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Customer Monthly Fees													
Portal access fee per customer													
By Y/E													
BGE Customers (Access to 1000 Customers minimum)	14	28	42	56	70	84	98	112	126	140	154	168	
Customers	1,050.00	2,100.00	3,150.00	4,200.00	5,250.00	6,300.00	7,350.00	8,400.00	9,450.00	10,500.00	11,550.00	12,600.00	\$81,900.00
Access Fee (monthly)													

Contract Amounts	By Y/E												Total Year 3
	January	February	March	April	May	June	July	August	September	October	November	December	
Revenue - Year 3	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Distributor Set Up Fee (one time)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Annual License Fee per ISO	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Total License and Set Up Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Customer Monthly Fees													
Portal access fee per customer													
By Y/E													
BGE Customers (Access to 1000 Customers minimum)	182	196	210	224	238	252	266	280	294	308	322	336	
Customers	13,650.00	14,700.00	15,750.00	16,800.00	17,850.00	18,900.00	19,950.00	21,000.00	22,050.00	23,100.00	24,150.00	25,200.00	\$233,100.00
Access Fee (monthly)													
Total years 2 and 3	14,700.00	16,800.00	18,900.00	21,000.00	23,100.00	25,200.00	27,300.00	29,400.00	31,500.00	33,600.00	35,700.00	37,800.00	\$315,000.00

## POWERWEB TECHNOLOGIES.

## BGE Lost Contract

Contract Amounts	January	February	March	April	May	June	July	August	September	October	November	December	Total Year 2
Omni-Link Platform													
Revenue - Year 2	175,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Distributor Set Up Fee (one time)	175,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$175,000.00
Annual License Fee	175,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$175,000.00
Total License and Set Up Fees	350,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$350,000.00
Customer Monthly Fees (per meter/per region)													
Meter/Portal Access Fee (monthly)													
By End Of Yr.													
19	0	0	0	0	0	0	0	0	0	0	0	0	0
50	0	0	0	0	0	0	0	0	0	0	0	0	0
150	0	0	0	0	0	0	0	0	0	0	0	0	0
BGE Customer/Meter/1000 Possible Customers													
Customers	19	19	19	19	19	19	19	19	19	19	19	19	19
Communicating Meters	50	50	50	50	50	50	50	50	50	50	50	50	50
Meter/Portal Access Fee (monthly)													
Customer Meters													
Meters Installed	0	0	0	0	0	0	0	0	0	0	0	0	0
Equipment Charge (one time)													
Total revenue for the year	\$182,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$115,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$122,500.00	\$525,000.00
Expenses													
Programming software for new portal (one time)	339.00	\$741.00	\$741.00	\$741.00	\$741.00	\$1,482.00	\$1,482.00	\$1,482.00	\$1,482.00	\$1,482.00	\$1,482.00	\$2,223.00	\$14,820.00
Purchase of servers to host client (3-4 servers)	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$2,400.00
Meter communication costs (monthly per meter)	\$841.00	\$841.00	\$841.00	\$841.00	\$841.00	\$1,682.00	\$1,682.00	\$1,682.00	\$1,682.00	\$1,682.00	\$1,682.00	\$2,423.00	\$17,220.00
Software maintenance (monthly 2 hours per)													
Equipment cost per meter	\$750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,500.00	\$75,000.00
Total expenses	\$1,811,559.00	\$6,559.00	\$6,559.00	\$6,559.00	\$6,559.00	\$39,182.00	\$1,682.00	\$1,682.00	\$1,682.00	\$1,682.00	\$1,682.00	\$38,923.00	\$92,220.00
Gross Profit Margin for the year 2													
	\$181,559.00	\$6,559.00	\$6,559.00	\$6,559.00	\$6,559.00	\$75,818.00	\$13,318.00	\$13,318.00	\$13,318.00	\$13,318.00	\$13,318.00	\$82,577.00	\$432,780.00

EXHIBIT "E"



**Gross Profit Margin**

**EXHIBIT "F"**

## Breakdown by Year

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	Totals
NewEnergy Load Management	\$1,922,841.00	\$1,418,895.00	\$1,447,610.00	\$1,608,321.00	\$1,724,089.00	\$1,757,503.00	\$1,831,068.00	\$1,883,695.00	\$1,887,613.00	\$1,888,601.00	\$17,371,236.00
NewEnergy Energy Management	\$425,100.00	\$1,209,900.00	\$1,994,700.00	\$2,354,400.00	\$2,354,400.00	\$2,354,400.00	\$2,354,400.00	\$2,354,400.00	\$2,354,400.00	\$2,354,400.00	\$20,110,500.00
BGE Load Management			\$432,780.00	\$594,996.00							\$1,027,776.00
BGE Energy Management			\$81,900.00	\$233,100.00							\$315,000.00
Verizon	\$0.00	\$1,012,520.00	\$288,504.00	\$128,668.00	\$98,168.00	\$96,168.00	\$96,168.00	\$96,168.00	\$96,168.00	\$96,168.00	\$2,006,700.00
Lost Contracts Load Management			\$12,136,683.00	\$7,070,635.00	\$7,632,079.00						\$26,839,397.00
Lost Contracts Energy Management			\$1,064,700.00	\$3,030,300.00	\$4,995,900.00						\$9,090,900.00
	\$2,347,941.00	\$3,641,315.00	\$17,446,877.00	\$15,020,420.00	\$16,802,636.00	\$4,208,071.00	\$4,281,636.00	\$4,334,263.00	\$4,338,181.00	\$4,340,169.00	\$76,761,509.00

**EXHIBIT "G"**

[illegible]

[illegible]

[illegible]

## Energy Management Customers only

Omni-Link Platform															
Revenue - Year 1															
Distributor Set Up Fee (one time)	Contract	Amounts	January	February	March	April	May	June	July	August	September	October	November	December	Total
	Paid		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
	Paid		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Annual License Fee per ISO			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Total License and Set Up Fees			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00
Customer Monthly Fees															
Portal access fee per customer		\$75.00													
		By Y/E													

Omni-Link Platform														
Revenue - Year 2														
Distributor Set Up Fee (one time)	Contract	Amounts	January	February	March	April	May	June	July	August	September	October		
	Paid		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Annual License Fee per ISO	Paid		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Total License and Set Up Fees														
Customer Monthly Fees														
Portal access fee per customer														
By Y/E														
\$45.00														
Customers (Access to 1000 Customers minimum)														
Access Fee (monthly)														
336														
Total														
Year 2														
\$233,100.00														

Omni-Link Platform														
Revenue - Year 3														
Distributor Set Up Fee (one time)	Contract	Amounts	January	February	March	April	May	June	July	August	September	October		
	Paid		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Annual License Fee per ISO	Paid		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Total License and Set Up Fees														
Customer Monthly Fees														
Portal access fee per customer														
By Y/E														
\$45.00														
Customers (Access to 1000 Customers minimum)														
Access Fee (monthly)														
504														
Total														
Year 3														
\$384,300.00														

Total revenues years 1 to 3



**EXHIBIT "H"**

**List of reference materials or persons**

1. Lothar E.S. Budike, President Powerweb Technologies
2. Contract agreement between BGE and Powerweb – PW01620 -1634
3. Contract agreement between LIPA and Powerweb – PW01676-1690
4. Contract agreement between PES and Powerweb – PW01652 - 1664
5. Contract agreement between PEPCO and Powerweb – PW01567-1578
6. Proposal for Bell Atlantic – Pilot Load Curtailment – NE000045 - 54
7. EIM Market Potential Study - prepared for BGE – BGE00717 - 761
8. The Brattle Group for:
  - a. Verizon Meters and Locations
  - b. Penetration rates for the NewEnergy customers and meters for the six ISOs in question.